



Successful Collaboration.
Helping you get the right
results faster.

www.adroitandassociates.com



Adroit & Associates Director for Business Operations Strategy
“My expertise is in defining frameworks that help businesses to grow, change and stabilise. I passionately believe that every business has its own very special DNA and that in delivering the right strategy for change, business operations and behaviours can evolve and change to be fit for future growth in an ever changing world.”

Robert Leitch

BSc (Hons) Computer Systems and Networks MBCS / CITP



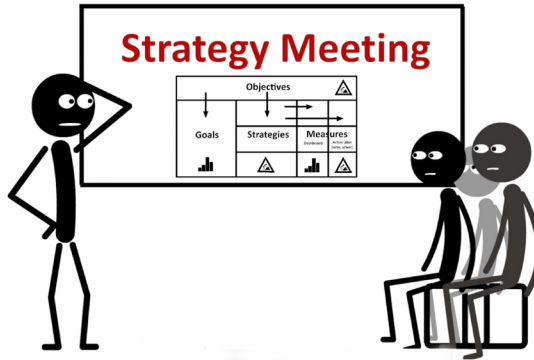


A 5 step outcome driven approach for collaboration projects.

An iterative and collaborative design process that ensures a clear line of sight between the defined objectives, the work required to meet them and the team needed to deliver it.



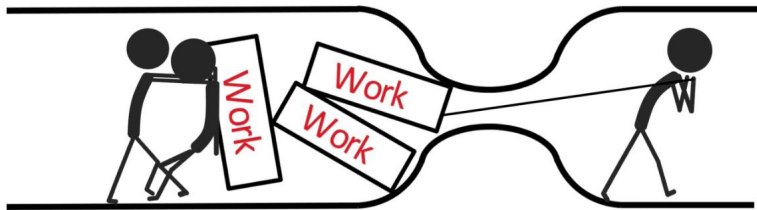
(Build Better Teams. Putting People first in Organisational Design. By Craig Willis and Colin Claverie 2015 @SkoreLabs)



I) Agree and communicate objectives.

A clear and simple strategy document ensures all collaborators are aligned to the direction and ultimate outcome.





2) Define the work required.

Focus purely on the work required to meet the objectives in order to avoid re-introducing any existing limitations into the design.

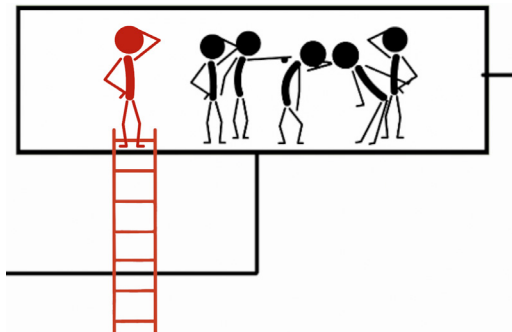




3) Assign roles and responsibilities.

Build an accurate picture of the key responsibilities and workload of each role.

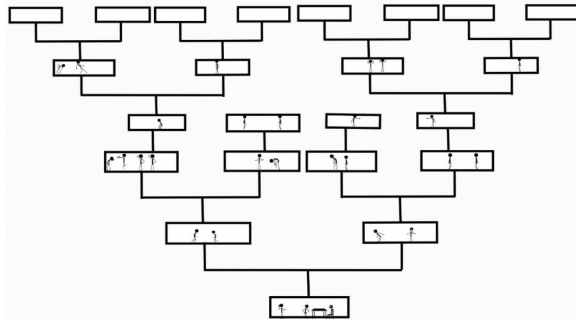




4) Create job descriptions.

Identify key skills and experience required for each role.





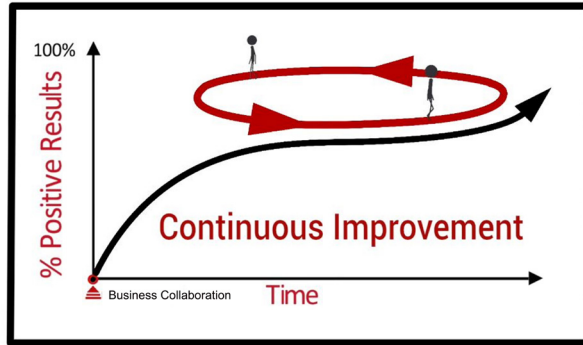
5) Create organisational structure.

Define the grouping and reporting structures to ensure compensation and reward structure.



What do we do?
Why is it relevant to you?





We provide tools and services that help collaborators journey through the iterative 5 step design process.

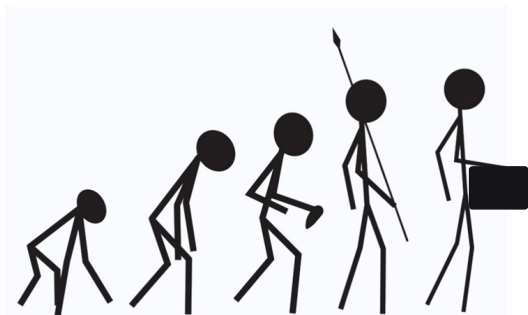
Helping reduce risk whilst producing a tangible collaboration framework that can be continuously improved over time.





Business can be easily described as the survival of the fittest. It is very much akin to the evolution process, cells and DNA constantly changing to adapt to the environment. Collaborating can allow you to successfully continue into the future, gaining strength and stability with each adaptation.





By design your business will need to adapt and change, at least in part, to survive a collaboration project..





Change through collaboration can break or misalign your company's DNA if change is not managed properly.

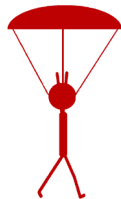
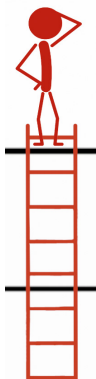
Note: Businesses can still be successful with broken DNA but not as successful as they could be..





Collaboration can cause unwanted challenges and matters involving doubt, uncertainty, or difficulty. Often referred to as business problems.

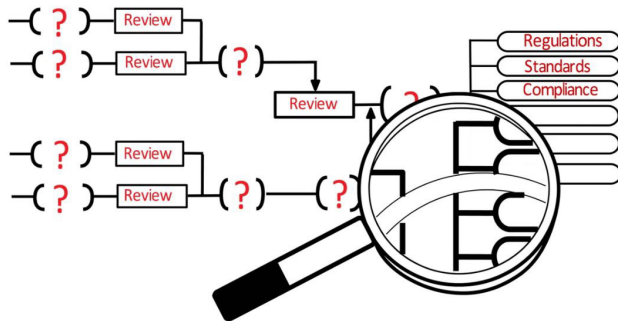




We have the advantage of identifying business problems from multiple perspectives and help businesses:

Rephrase the problem / Expose and challenge assumptions about the problem / Chunk up the problem / Chunk down the problem.





We use the Business Definition Framework methodology and specialist mapping software from various vendors in helping you to define and share how the business collaboration works.



Reputation takes years to build and
can be lost in minutes.





Extend Trust First

“Your corn is ripe today; mine will be so tomorrow. ‘Tis profitable for us both, that I should labour with you today, and that you should aid me tomorrow. I have no kindness for you, and know you have as little for me. I will not, therefore, take any pains upon your account; and should I labour with you upon my own account, in expectation of a return, I know I should be disappointed, and that I should in vain depend upon your gratitude. Here then I leave you to labour alone; You treat me in the same manner. The seasons change; and both of us lose our harvests for want of mutual confidence and security.”

David Hume (1711 –1776)





Adroit & Associates align culture, process and technology...
to maximise results.